

## FedGov/Education “Edge” IT Specialist

Personal Computing, Networked Printing, and A/V Collaboration Systems are the core technologies that drive how effectively end users in an organization work and communicate today. Procuring these endpoint devices / systems in Federal and Education environments can be very challenging, and CIOs now view these endpoints as a leading cybersecurity vulnerability. Leveraging decades of experience and our strong industry partnerships, ABM Federal delivers “secure by design” products, configuration & implementation services, key contract vehicles, streamlined procurement, cybersecurity solutions, and attention to supply chain security which combine into an overall relationship that delivers outstanding performance and value, while putting IT security first.



*“Technology for Today's Collaborative Work Environment”*

## End-Point (“Edge”) IT - Areas Of Focus



### Personal Systems

Choose from a wide range of Thin Client / Mini / Desktop PC's, Notebooks, Tablets, Power Workstations and accessories.



### Monitors, Displays & Pro A/V

From desktop monitors to large conference room displays and video walls, supported by Pro A/V systems.



### Collaboration Gear

From personal communication gear to unified communication systems.



### Custom Portals

eCommerce (ordering) portals, built specifically for each agency, with custom catalogs & workflows



### Print / Scan Hardware

Solutions ranging from desktop to enterprise workgroup-class devices, including large production-class devices across multiple OEM manufacturers.



### Managed Print Services/MPS

A secure platform from which to assess, manage and optimize your fleet of print / copy / scan devices. Document Workflow solutions to increase productivity.



### Wide Format Printers

Designed for maps, technical drawings, and high-impact drawings.



### Printing Consumables

Specialists in printing & imaging consumables, maintenance parts, and a wide range of print media.

# ABM Federal Contracts

ABM Federal is a small business with over 40 years of federal contracting experience. We have been an active participant in the GSA Schedules program across 4 decades and offer multiple “Best In Class” (BIC) Government-Wide Acquisition Contracts, IDIQs and BPAs to help our customers simplify the procurement process.

## Contract Vehicles & Certifications



## Core Strengths of ABM Federal

- ✓ Strong technical product knowledge (ensures accurate configurations and system design)
- ✓ Extremely responsive (Quoting / Order Processing / Customer Support)
- ✓ Excellent “project management & implementation” skills (attention to detail, creative problem solving)
- ✓ Hold top IT contract vehicles (Fed customers always have a path to acquisition)
- ✓ Strong relationships with leading Industry OEM’s and Distributors (drives optimal pricing / support)
- ✓ Customized ordering portals assist Agencies in gaining visibility and control of enterprise-wide activity

## Company Mission / Core Value’s

### Mission Statement

“Create an intensely customer-focused company, committed to high- performance, value creation, and a positive culture that attracts, empowers, and rewards exceptional people”

### Core Values

- \*Clear and Honest Communication
- \*Relentless Customer Focus
- \*Unwavering Commitment
- \*Integrity and Respect

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